

Financial Summit 2025

Sponsorship Prospectus October 7-8 | Washington, D.C.



About CCA's Financial Summit

The Cloud Communications Alliance will host its annual Financial Summit in Washington, DC, at the historic Willard Hotel—a landmark of influence just steps from the Capitol. This year's event offers a unique opportunity to explore financial trends, policy insights, and investment strategies shaping the future of cloud communications.

The summit features a half-day of high-impact sessions, a private fundraising breakfast with Rep. Jay Obernolte (donation required), and an optional guided tour of Capitol Hill led by Chip Pickering of INCOMPAS.

This exclusive gathering brings together financial experts, policymakers, and C-level cloud communication leaders to explore:

- The complexities of today's economic and capital markets
- New paths for funding and investment in cloud communications
- The growing influence of AI on company valuations and financial planning
- Insights into M&A, exit strategies, and operational efficiency

If your company serves the cloud tech sector and wants to be in the room where future-shaping conversations happen—this is your moment.







Who Attends





CCA Provider Members



CCA Vendor Members



Preliminary Agenda

October 7

• 6:00 pm – 10:00 pm | Welcome Reception & Dinner

October 8

- 8:00 am 8:45 am | Private Fundraising Breakfast with Rep.
 Obernolte (limited to 30 attendees with \$500 donation)
- 8:30 am 9:00 am | General Registration
- 9:00 am 12:00 pm | General Sessions: Financial Strategy, Al Impact, Capital Trends
- 12:00 pm 1:00 pm | Networking Lunch
- 1:00 pm 4:00 pm | Optional Add-On: Capital Hill Tour with Chip Pickering





Past Speakers



Richard Kraska CFO, Infobip



Todd Zittrouer CEO, Momentum Telecom



Jeffrey Korn CEO, Crexendo



Matt Siemens CEO, NUSO





Jordan Rupar Managing Director, Q Advisors



Kirk Smith Principal, GTCR



Clark Peterson Chairman, Cloud Communications Alliance



Gerry DeHaven Partner, Q Advisors



Justin Garrison Managing Director, BV Investment Partners



Gerry Pearce Operating Advisor, Nautic Partners



Matt Townend Director, Cavell Group



Elka Popova Vice President and Senior Fellow, Frost & Sullivan



Catharine Trebnick Managing Director, Rosenblatt Securities



Dmitry Netis

Managing Director, Co-Head of Technology Investment Banking, Benchmark Company





Sponsorship Opportunities



Why Sponsor?

- ✓ Build trust and enhance relationships by demonstrating your commitment to the success of cloud communications companies.
- Establish thought leadership and gain industry recognition by sharing insights and vision on financial trends. This enhances your reputation and sets you apart from competitors.
- Promote knowledge exchange and collaboration by participating in discussions with influential leaders. Support an environment for sharing best practices, fostering innovation, and creating new opportunities.
- ✓ **Drive sales and business growth** by leveraging networking opportunities with top-tier cloud communications leaders.



Туре	Description	Number Available	Investment	
Gold Sponsor	Put your organization in front of the attendees and present to the group from the main stage.	2	\$25,000	
Dinner Sponsor	Sponsor the event and speak to our dinner attendees.	3	\$15,000	
Silver Sponsor	Sponsor the event and continue the conversation with a guest blog and a podcast interview.	5	\$10,000	
Lanyard Sponsor	We'll design and print lanyards with your logo, so you're top of mind for attendees.	1	\$6,000	
Lunch Sponsor	Here's a great way to get in front of our attendees with your logo on lunch and break tables.	4	\$5,000	



Marketing Activity

Туре	Gold	Dinner	Silver	Breakfast	Lunch	Lanyard
Sponsor graphic for social media		\checkmark	√	√	~	1
Logo included in all pre- and post-event emails		\checkmark	√	√	√	
Logo included on event registration page		\checkmark	~	\checkmark	\checkmark	I.
Guest blog on CCA's website	~	\checkmark	~			
Podcast interview with CCA	~	√	√			
Premium logo placement at dinner		\checkmark				
Premium logo placement at meeting			1			
Speaking opportunity	10 min at meeting	5 min at dinner		Intro remarks at Private Breakfast		
Access to attendee list	~	~	√	4		
Banner at general breakfast	~			✓		
Banner at lunch and coffee break						
Free Tickets	3	2	2	1	1	1



Secure Your Sponsorship

Contact us to reserve your sponsorship and lock-in visibility with cloud communications' most influential leaders.

Joe Marion jmarion@cloudcommunications.com

